

Message Text

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PAGE 01 PARIS 27715 251937Z

72

ACTION EB-05

INFO OCT-01 EUR-06 ISO-00 SS-20 /032 W

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FM AMEMBASSY PARIS

TO USDOC WASHDC

INFO SECSTATE WASHDC 4326

UNCLAS PARIS 27715

USDOC

E.O. 11652: N/A

TAGS: ESTC, BEXP, FR

SUBJECT: EXPORT CONTROLS: EXPORT APPLICATION NO. 080414

1. ROCKWOOD NATIONAL COMPUTER CORP., 33 WEST TARRYTOWN ROAD, ELMSFORD, N. Y. THROUGH ITS EUROPEAN SUBSIDIARY, RICKWOOD WORLD TRADE LTD., LONDON, HAS LEASED RPT LEASED COMPUTER TO GENTY CATHIARD, AVENUE DE LA FALAISE, 38360-SASSENAGE, FRANCE. WE TOLD BY ROCKWOOD'S EUROPEAN SUBSIDIARY AS WELL AS REP IN FRANCE THAT COMMERCE (MR. SAUNDERS) HAS REQUESTED WTDR ON GENTY CATHIARD, PRESUMABLY IN CONNECTION WITH EXPORT LICENSE REQUEST.

2. GENTY CATHIARD WELL-KNOWN SUPERMARKET CHAIN WITH OVER ONE THOUSAND EMPLOYEES. ANNUAL BUSINESS VOLUME FF 316 MILLION AND PROFITS OF OVER TEN MILLION FRANCS. IT COMPUTERIZING MANAGEMENT CONTROL, HENCE, LEASING OF COMPUTER FROM ROCKWOOD. AMERICAN COMPANY'S REP TOLD EMBOFF HE NEGOTIATING ADDITIONAL TRANSACTIONS WITH GENTY CATHIARD, BUT THEY BEING HELD UP UNTIL CURRENT LEASING DEAL IMPLEMENTED.

3. COMMENT. WTDR IN PREPARATION. HOWEVER, UNLESS COMMERCE HAS INFO OF WHICH WE NOT AWARE, WE BELIEVE LICENSE SHOULD BE GRANTED, ESPECIALLY SINCE ROCKWOOD WILL KEEP TITLE TO THE COMPUTER. WE HAVE ALSO BEEN ASKED BY ROCKWOOD'S REP HERE TO ENQUIRE ABOUT CASES IN WHICH WTDR'S ON BUYERS OR LESSORS WOULD BE REQUIRED SO THAT SUCH INFO BE SECURED.

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PAGE 02 PARIS 27715 251937Z

ASAP IN ORDER TO AVOID UNNECESSARY DELAYS IN IMPLEMENTATION SUCH

TRANSACTIONS.

COMMERCE GUIDANCE WILL BE WELCOME.IRWIN

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NNN

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